Timber Sale Handbook

State/Cnty ADVERTISED

Sales With an Appraised Value of \$3000 or More

Sales appraised at \$3000 or more require advertising prior to sale. See M.C. <u>9327.1</u> for detailed procedure.

When several sales are advertised at the same time, it is suggested that you do not list separate species, volumes and minimum stumage rates for each sale area. Simply list the oerall number of tracts to be offered, total acreage, total volume by species and all town and ranges in which timber will be offered. Also state that mor detailed information in the form of a timber sale prospectus may be obtained by contracting the property manager's office and list location and telephone number.

State A classified advertisement must be used (see s. <u>28.05(2)</u>, Wis. Stats., for detailed procedure). This requires that it be advertised in a newspaper in the county in which the timber is located and which is likely to give notice to persons affected.

State/Cnty Run the ad once each week for two consecutive weeks, the last being at least one week prior to the bid opening.

County A classified advertisement must be used (see s. 28.11(6)(b), Wis. Stats.). This requires the publication of a classified advertisement announcing the sale in a newspaper having general circulation in the county in which the timber to be sold is located.

State/Cnty A sample advertisement may be found in the appendix.

Continue to mail prospectuses to prospective loggers.

State/Cnty Sales With an Appraised Value Less Than \$3000

Sales appraised at less than \$3000 may be sold direct or advertised at the discretion of the forester. Direct sales must be sold at or above current appraised value.

State/Cnty DIRECT SALE OF UNSOLD ADVERTISED TIMBER

Timber sales which have been advertised at least twice for public sale in separate bid openings, at least 30 days apart, have met the requirement of advertisement for public sale as concerns direct negotiated sales. They may be sold directly to responsible buyers provided that the sale is sold at or above current appraised value.

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